

**SUCCESSFUL**  
SOLUTIONS



**PMS Group GmbH**  
Regional base. In demand worldwide!

April 2024

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# Let us introduce ourselves!



## PMS – your partner for success

The **PMS Group** supports industrial customers with specific requirements and projects in Austria and on international markets as a competent partner for turnkey solutions in the areas of industrial electrical engineering, automation, and digitalization extending to alternative energy systems.



# PMS Group GmbH

Authorised Officer

**Martin  
Grünwald**

Authorised Officer

**Ulrich  
Spath**

Managing Director

**Franz  
Grünwald**

CTO

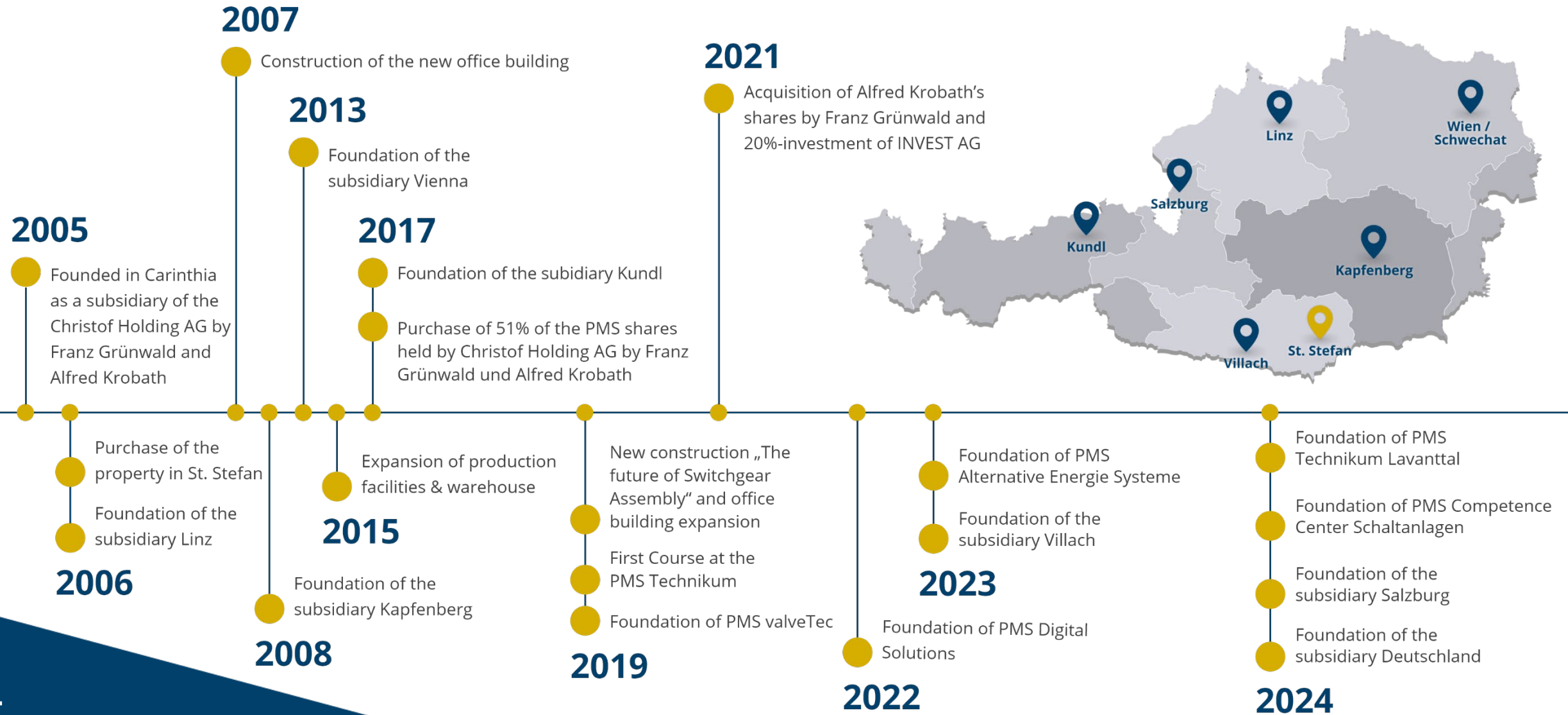
**Karl  
Findenig**



**„We are Austria’s centre of expertise for industrial electrical engineering, automation, valve services, digitisation and alternative energy systems, making us the first port of call for customers, employees, partners and suppliers.“**

# Success through market presence

PMS – regional base. In demand worldwide.





**ELEKTRO- UND  
AUTOMATIONSTECHNIK**  

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# The PMS executive management

Authorised Officer

**Ulrich  
Spath**

Managing Director

**Markus  
Leopold**

Managing Director

**Franz  
Grünwald**

Authorised Officer

**Andreas  
Hundsbichler**



**„We make bold decisions and take  
responsibility.“**

# Our core competences

## We think in solutions



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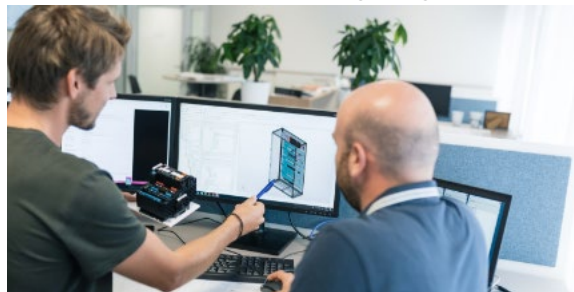
**Our customers benefit from our flexibility, extensive experience, comprehensive cross-sector knowledge and efficient project management.**

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### Engineering/automation/project management

We believe that every project needs to be planned carefully according to the actual needs of each single customer while providing best support across the entire duration of the project: technical expertise, experienced project management while remaining flexible in every way.



### Power Engineering

Project planning, network analysis or medium-voltage protection testing: we are your partner regarding individual customer requirements. We help you to enhance competitiveness and to increase and implement energy and overall efficiency.



### Industrial assembly

We offer short, medium and long-term support, consultation and above all reliable implementation for all aspects of industrial assembly. No matter where our customers are based, we're here to assist you worldwide.



# Our core competences

## We think in solutions



### Service and maintenance

Focused on maintenance, improvement strategies or coordinating new projects – our portfolio covers a wide range of services. Getting to the heart of our customers' plants and production sequences is a major part of our service.



### Installation

The expert personnel ensures a coordinated and secure transition of an installation or machine into safe, error-free operation, thereby generating lasting value.



### Mechanical and systems engineering

We're a versatile mechanical and systems engineering partner who can give our customers interdisciplinary value and the confidence to plan ahead. When various requirements come together, this team stands out with all-round expertise in mechanical and systems engineering, safety technology and R&D services.



### EI&C for gas application and process technology

Thanks to our experience throughout the years we are specialized in meeting the needs of the petrochemical industry. We provide customized solutions with maximum safety and up-to-date expertise in standards and regulations in gas plants.







**COMPETENCE CENTER**  
**SCHALTANLAGEN**  

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# PMS Competence Center Schaltanlagen

## Manufacturing in the highest quality



**PMS Competence Center Schaltanlagen GmbH** specializes in a range of services, from individual manufacturing to the production of switchgear combinations in large quantities or tailored bespoke solutions. We provide a comprehensive offering under a single roof, serving as your experienced partner equipped with the finest manufacturing concepts. PMS boasts one of Austria's most extensive and cutting-edge switchgear manufacturing facilities.

Managing Director  
**Franz Grünwald**

Managing Director  
**Michael Schnabl**



### Project Manufacturing

Our production achieves significant efficiency, cost competitiveness, and swift realization times by seamlessly integrating planning, manufacturing, and continuous automation under one roof.



### Successful Solutions

In the Competence Center Schaltanlagen, we work together with our clients to devise solutions and effectively put them into action.





**VALVETEC**  
GMBH

## Exklusivpartner für Ventil-Technik in Österreich

**PMS valveTec GmbH** is a partner of Valmet, a worldwide leading industrial company and provider of automation solutions for the mining, pulp/paper, oil & gas and recycling/processing industries.

Managing Director  
**Roman Dengg**



### Valve systems

Engineering, sales and delivery for brands

- VALMET
- MAPAG
- Jamesbury
- Easyflow by Neles



### Services for valve systems

- Engineering, sales, delivery
- Predictive maintenance
- Condition monitoring
- Servicing, maintenance, assembly
- Retrofit & spare parts management



### Servicing-centre offers

We have a 500 m<sup>2</sup> servicing workshop offering mechanical servicing, pneumatic servicing, electrotechnical servicing, and much more – all provided by our certified technicians.





**ALTERNATIVE  
ENERGIE SYSTEME**  

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# PMS Alternative Energy Systems



## Our solutions for sustainable energy supply

**PMS Alternative Energy Systems GmbH** is the point of contact for day-to-day support and assistance with alternative energy systems, the smooth supply of spare parts, planning and installation through to preventive annual servicing. We are also a partner for the conception and implementation of holistic, alternative energy systems. Furthermore, we are the partner of choice in designing and implementing holistic alternative energy systems.

Managing Director  
**Kurt Schmerlaib**

Authorised Officer  
**Stefan Zoder**



### Consulting and Project Management

- Planning and consulting
  - New technologies
- Optimisation of existing plants
- Digitalization strategy with competent partner companies



### Technologies and products

- Fuel Logistics
- Upgrades & efficiency increase
- Grate firing & cleaning systems
  - Ash removal systems
- Modernisation and much more





**DIGITAL  
SOLUTIONS**  

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# PMS Digital Solutions



## Customer-oriented total solutions for digital transformation

The staff of **PMS Digital Solutions GmbH** are at your disposal for designing your digitalization projects. No matter what stage of development you are at. From consulting and strategy development to complete care and execution of your digitalization projects, PMS-DS offers you a full service solution as your partner.

Managing Director  
**Andreas Terler**



### Consulting and Project Management

- Digital transformation
- Digitalization and Industries 4.0
  - Digitalization strategy
- New Work / Digital Workplace



### Business models and processes

- Digital Business models
- RPA – Robotic Process Automation
  - Data Solutions
- Data Science – Big data



### Technologies and development

- App development
- AI – Artificial Intelligence
- IOT – Internet of Things
- AR/VR – Augmented & Virtual Reality
  - Cyber Security & Defense





**TECHNIKUM  
LAVANTTAL**  

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# PMS Technikum Lavanttal



## Successful learning and counseling in focus

The **PMS Technikum Lavanttal GmbH** is a place of enthusiasm where the joy of learning, mutual exchange, and development take center stage. As an educational and consulting center, we also offer our services beyond the corporate group.

Managing Director  
**Wolfgang Sattler**



### Apprenticeship Training

- In-house training workshop with top-notch infrastructure and a dedicated apprenticeship supervisor
  - Job rotation
  - Mentorship models
- Individual supplementary training



### Academy

- Platform for targeted personnel development – from expertise to personal growth, catering to both apprentices and executives
  - PMS Academy Program
- Specialized programs and courses



### Coaching & Consulting Cooperation & Project Development

- Coaching & Personal Development
- Management and Strategy Consulting
  - Regional Innovation Hub
- Carinthia University of Applied Sciences
  - Partnership Models







**POWERFUL SOLUTIONS**  
**INTERNATIONAL**  

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# Powerful Solutions International



Your partner for the provision of qualified personnel

**PSI – Powerful Solutions International GmbH** PSI – Powerful Solutions International GmbH provides and leases personnel for the industrial sector. Employees receive ongoing training in order to meet the demand for highly qualified personnel.

Managing Director  
**Martin Grünwald**



## Provision of personnel

PSI provides workers and places them, on a short or long term basis, with other companies that are in need of additional manpower.



## Personnel placement

PSI assists you in the search, selection and presentation of suitably qualified personnel and leaves them to companies.



## Personnel consulting

Our experts can help you identify talent, develop career strategies and optimise your effective HR strategies.



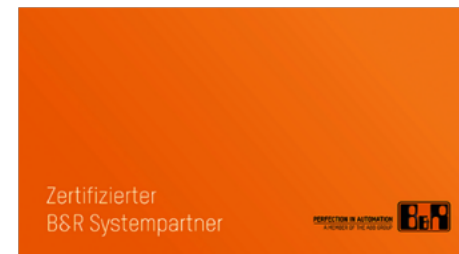
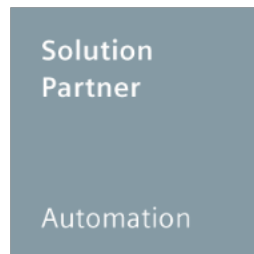


# Our partnerships

Strong partners are the key to success!



We tackle customer-specific electrical engineering and automation challenges every day. To maintain and hone our strength and core competence in the long run, we team up with strong partners.



# Our References

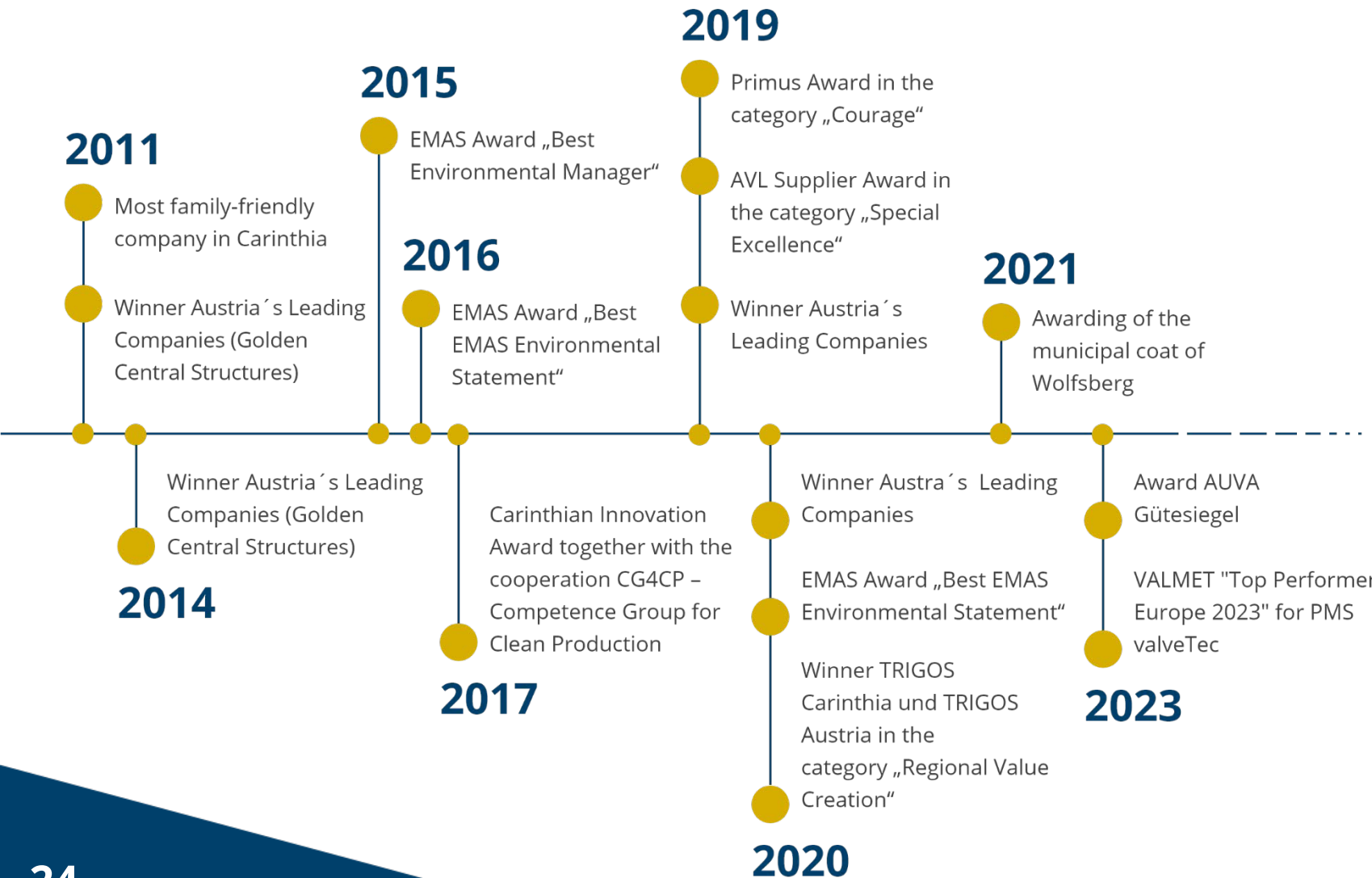
A selection of satisfied customers





# Awards & certificates

## Signs of a successful company history



### Certificates

- SIVACON Technology Partner
- Siemens Solution Partner
- EMAS III
- SCCP:2011
- EN ISO 14001:2015
- EN ISO 9001:2015
- EN ISO 50001:2011
- B&R Systempartner
- TÜV Süd Panelshop-Partner nach UL 508A und CAN/CSA C22.2 No.286
- AUVA Gütesiegel

# The PMS family

## Our focus is on people



### Employees are an essential element of our success

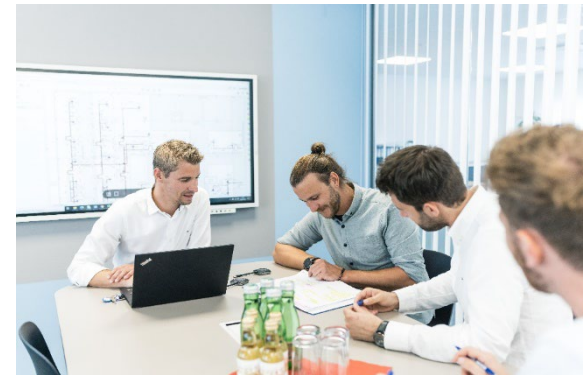
An above-average connection of our employees is the result of a good work-life balance which is due to flexible working hours and involvement of families at company events. Another benefit are free delicious meals for our employees on a daily basis.

Responsible employee management and development are the hallmarks of our appreciative and informal corporate culture and are strengthening the cohesion within the PMS-Team.



### Corporate culture - values

Appreciation, honesty, openness, fairness, eye level, solidarity, trust, decisiveness and courage are the essentials of our corporate culture. The practiced values are shaping the daily interaction and provide orientation.



### Development opportunities & future prospects

Within the PMS Academy we emphasize individual support of our employees, qualitative apprentice training and further education – resulting in TOP qualified employees who have varied career opportunities.

# Sustainable business management

## How we interpret corporate responsibility



### Health and safety

In order to ensure that the topic is well-embedded in the management and to create awareness, inspections and site visits by the management take place at regular and planned intervals.

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**Operational health management – a major concern for our top management...**

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### Safety at work

We are constantly working to improve the occupational health and safety conditions for our employees. We always keep an eye on the long-term goal of "zero accidents at work".



### Environmental policy

As a modern, dynamic and forward-thinking company, PMS is committed to the highest quality, safety, environmental and energy efficiency standards.

We are setting ambitious goals – finding customized solutions remains a fundamental principle.





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